

Earnings Release 1Q.2017 Results (Based on K-IFRS)

■ 1Q.2017 Results for Key Affiliates

Wbn	Revenue			O.P		
	1Q'16	1Q'17	yoy	1Q'16	1Q'17	yoy
Orion	173.8	173.3	-0.3%	23.9	18.4	-22.8%
OFC(China)	378.4	234.9	-37.9%	41.6	-10.7	—
OAC(China)	0.0	0.0	—	-0.1	-0.3	—
OFS(China)	50.2	29.7	-40.7%	12.1	2.9	-75.8%
OFG(China)	33.1	20.9	-36.9%	8.2	2.2	-73.4%
OFSY(China)	22.1	15.0	-32.1%	5.8	1.7	-70.6%
OBC(China)	2.0	0.6	-69.7%	-0.0	-0.4	—
China I-Pak	6.3	3.6	-42.4%	0.5	-0.2	—
Pan Orion(China)	0.0	0.0	—	-0.0	-0.1	—
OFV(Vietnam)	58.9	61.8	5.1%	11.3	12.0	6.2%
OIE(Russia)	13.7	17.7	29.6%	1.3	4.1	208.8%
Sports ToTo	0.3	0.0	—	-0.6	0.0	—
Showbox	43.6	8.5	-80.5%	6.8	-1.0	—
Total				110.9	28.7	-74.1%
Consolidated	660.6	490.7	-25.7%	118.9	35.8	-69.9%

* Sports ToTo was classified as the income from discontinued operations in 2016

* China I-Pak was merged with OFC on Aug. 17th in 2015

■ 1Q.2017 Revenue Breakdown for Confectionary Business

Wbn	Revenue		
	1Q'16	1Q'17	yoy
Korea	154.8	156.1	0.8%
China	378.4	234.9	-37.9%
Vietnam	52.0	55.2	6.2%
Russia	13.7	17.7	29.6%
Others	18.1	17.6	-2.3%
Total	616.9	481.6	-21.9%

Domestic Contribution	25.1%	32.4%	7.3%
Overseas Contribution	74.9%	67.6%	-7.3%

Country	Revenue		
	1Q'16	1Q'17	yoy
China	2,066	1,398	-32.3%
Vietnam	967	1,087	12.4%
Russia	845	901	6.7%

(MRMB)

(BVND)

(MRUB)

■ 1Q.2017 O.P & O.P(%) Breakdown for Confectionary Business

Wbn	O.P		
	1Q'16	1Q'17	yoy
Korea	23.9	18.4	-22.8%
China	68.1	-4.9	—
Vietnam	11.3	12.0	6.2%
Russia	1.3	4.1	208.8%
Total	104.7	29.7	-71.6%

	O.P (%)		
	1Q'16	1Q'17	yoy
	13.7%	10.6%	-3.1%p
	18.0%	-2.1%	-20.1%p
	19.3%	19.5%	0.2%p
	9.7%	23.2%	13.5%p
	17.0%	6.2%	-10.8%p